

SEPTEMBER 2023

**NUWAVE'S VALUE PROPOSITION
CISCO'S ENABLEMENT PROVIDER PROGRAM
CLOUD CONNECT FOR WEBEX**

nuwave
powered by  **ipilot**

 **webex**
by **CISCO**

**Certified
Calling Provider**

nuwave

www.nuwave.com







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NUWAVE Communications

PROVEN EXPERIENCE & RELIABILITY



As a Global Voice Carrier, **NUWAVE** has **20+ years of experience** delivering communications services to customers worldwide and developed **iPILOT** - an **Award-Winning SaaS Platform** to manage and deploy NUWAVE's hosted Cloud Connect for Webex Calling

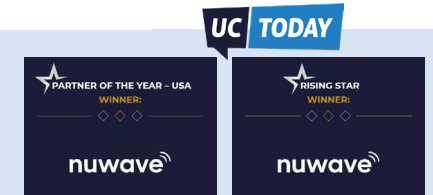
 CLOUD CONNECT FOR WEBEX Carrier-Grade, Certified Calling Provider of Cloud Connect for Webex Calling	 SMS Send Texts, images and more with Business Texting	 FAX INTEGRATIONS On-Prem and Cloud Fax Integrations for your Cloud Voice Solution
 iPILOT AUTOMATION First in class, voice automation, provisioning, and management platform	 CALL RECORDING Compliance Call Recording with AI integrations and scripting	 ANALOG INTEGRATION Whether you have on-prem or analog devices, iPILOT has solutions for your needs



Why NUWAVE?

- ✓ No Onsite Hardware, reduced CAPEX. Only an Internet Connection is required.
- ✓ 1 to 1 Connect with Cloud Connect for Webex Calling
- ✓ Deployment Support with dedicated Porting and Engineering Specialists
- ✓ Reduce Deployment Costs and Timelines by using the iPILOT Self-Service Portal

A Few of Our Partners:





An Innovative Solution for for Connecting Voice Services

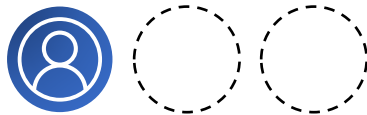
Problem for Carriers:

Conventional Cost



Cloud Connect for Webex Calling is costly to setup and scale.

Lack of Resources



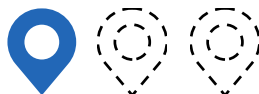
Sparsity of engineering & capable resources.

Time to Market



Delayed time to market in setup & complexity.

Conventional Cost



Carrier dependent on network infrastructure that can be limited in regional or global reach.

NUWAVE Solution.

NUWAVE Solution



Only pay for what you use. NUWAVE's platform allows for maximum scalability.

Complete Automation



Zero-touch, fully elastic automated platform with a full Deploy, Manage, Support life-cycle enablement.

Time to Market



Deployment of your Cloud Connect for Webex Calling Offer in days, not months or years.

Global Reach & Scale



Geo Redundant Global Network Coverage through Certified Calling Providers and partnered Carriers through NUWAVE



BYOC Platform

- ✔ **Expand your reach** by adding Global service and connecting to our geo-redundant, carrier-grade network
- ✔ **Enhance your Cloud Calling Service with additional feature adds** like SMS, Cloud fax, and Call Compliance
- ✔ **Introduce your Voice Service to the Growing Cloud Connect for Webex Calling and Cloud Calling Marketplace.**



Application Marketplace

- ✔ **White Label Ready** - Platform Full customer life-cycle management
- ✔ All-in-one platform to **manage your resellers, partners, and customers**
- ✔ **Zero touch provisioning** for your customers and resellers
- ✔ **Quote to Cash** - Easily provide a link for your customers and resellers to start a POC with your service

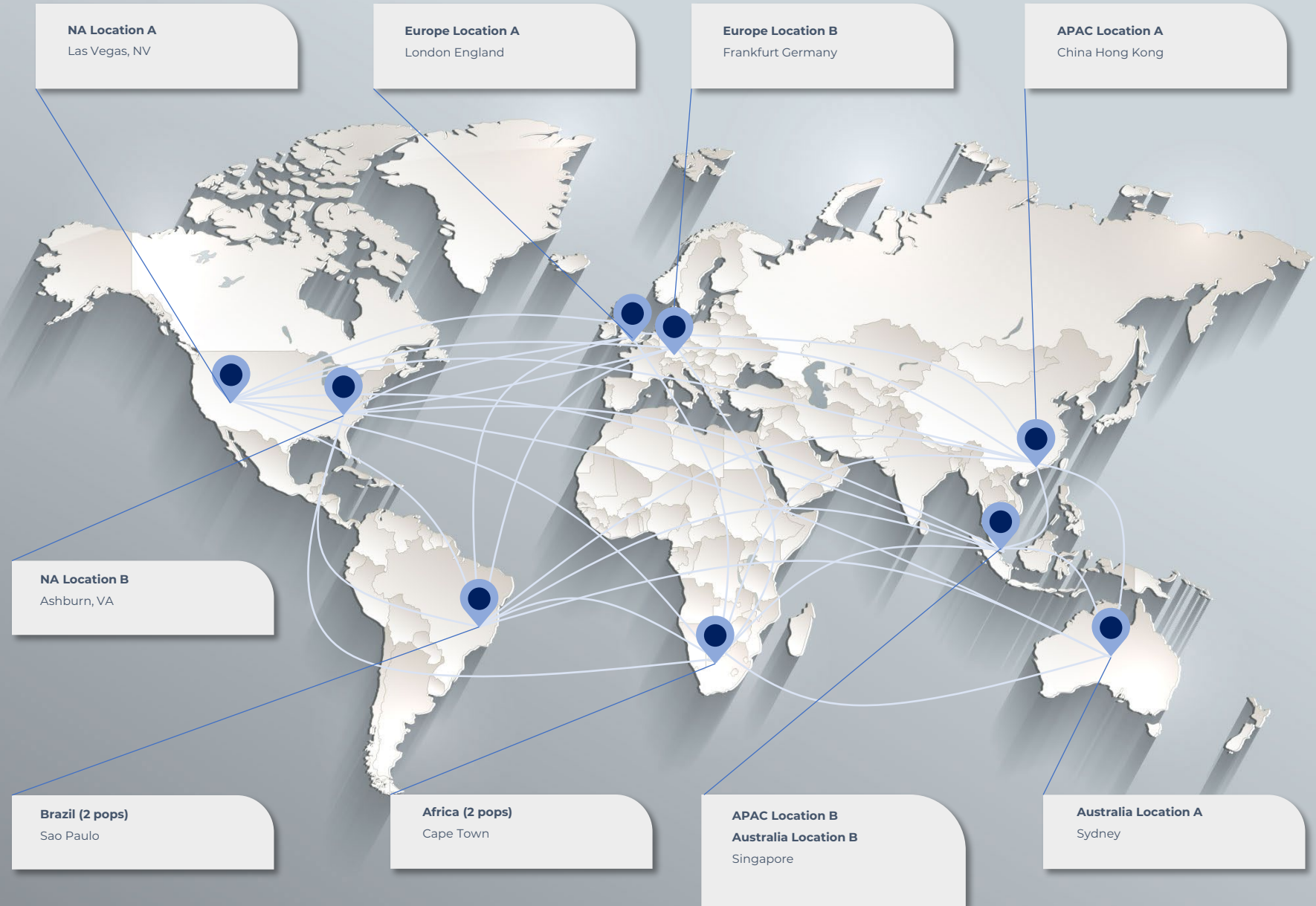




Easily **Connect**
Your Services to
Our **Global Marketplace**

Global Network

- North America
- Europe
- South America
- Oceania
- Africa
- Asia Pacific



Cloud Connect for Webex Calling

Built for Carriers

Cloud Connect for Webex Calling delivers PSTN connectivity through a world-class selection of Certified Calling Providers.

NUWAVE has completed a rigorous certification process to ensure end-to-end compatibility with Webex Calling. This in-depth process ensures that customers receive consistently high-quality and reliable services from our Certified Calling Providers. Customers can be confident that our Certified Calling Providers will support a wide range of Webex deployments, including basic calling scenarios, enterprise-scale Dedicated Instance migrations, and demanding, high volume Webex Contact Center deployments.

SYNTHESIS Solves for:

API Integrations

Global Connectivity

Automation/Management

Cloud Connect Integration

White-Label Ready Solution



The Business Case for Today's Market

Single Pane of Glass

No easy way to connect your current service provider or to your existing Cloud architecture that enables your remote work. This results in a company managing a variety of different services while trying to tie them together, which causes higher overhead costs, operational complexity, and long response times from providers.

Faster time to Revenue

Because of the complexity of provisioning, enabling your Cloud Network can take a long time to implement, sometimes having to wait weeks or months before getting your service or users up and running.

Reduced Overhead & Cost of Administration

Connecting your Voice Network to your Cloud Office can have a complex onboarding and provisioning process, which requires extensive coding knowledge and a team of Engineers to be able to provision new users, assign new numbers or make changes to your current network.



Single UI
Management



Faster Revenue
Streams



Zero-Touch
Provisioning

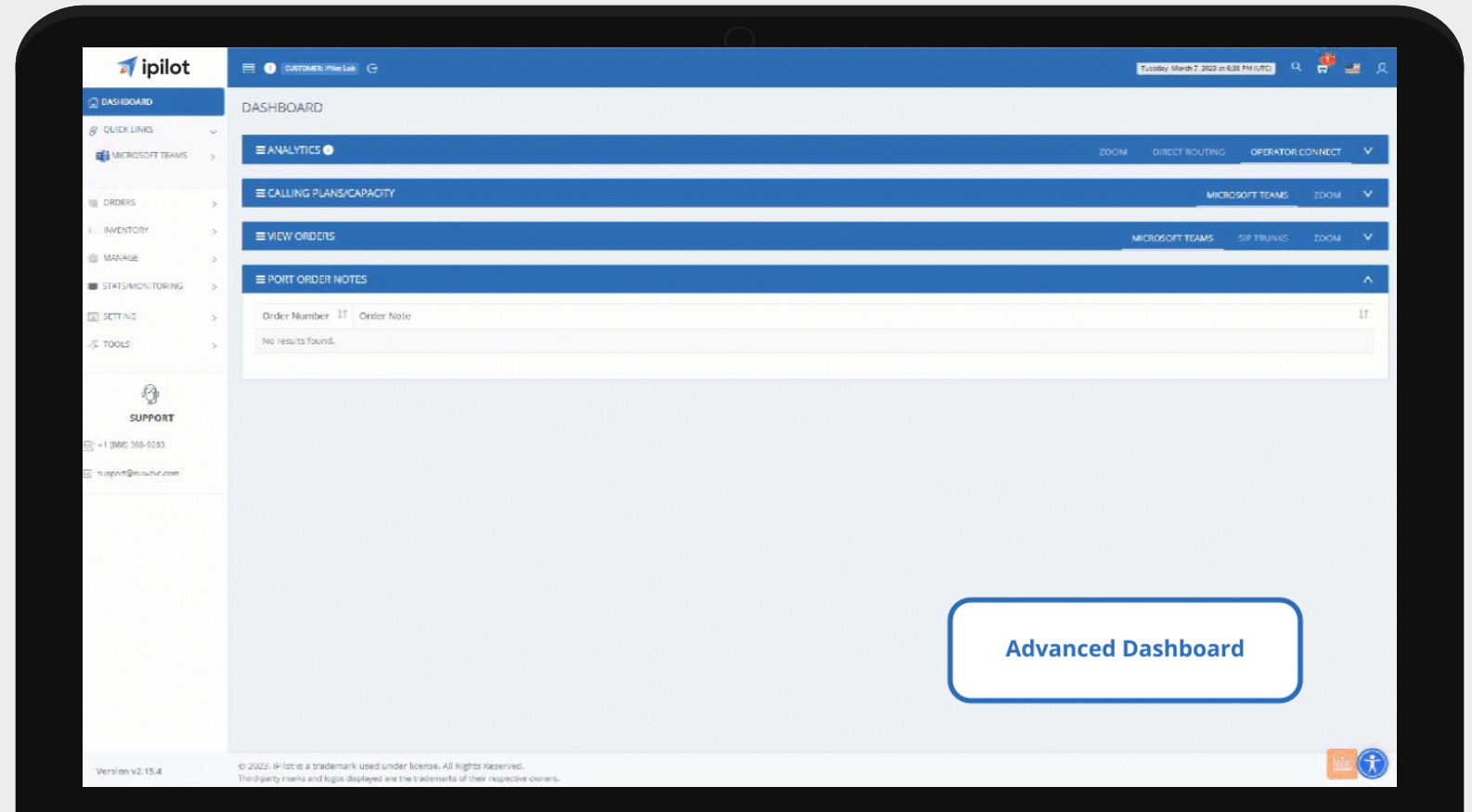


An Advanced Webex Management Platform

Easy to manage,
White-label ready

iPILOT is a cloud-based platform that delivers comprehensive provisioning and lifecycle management capabilities for Webex users.

iPILOT enables efficient deployment of Webex & SIP through quick provisioning, capacity management and analytics for enterprises, carriers, and cloud service providers



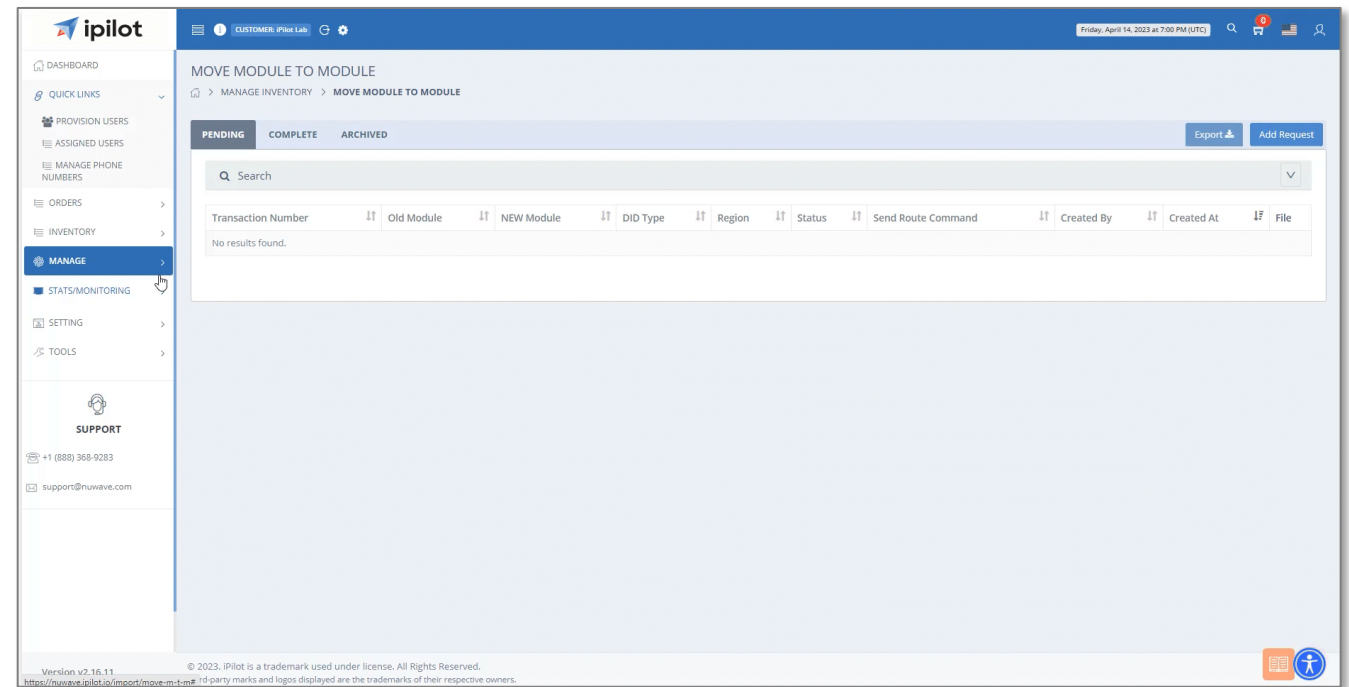


Migration tools

Migration Tools

Easy to use Migration tools for Migrating from or to different systems.

- Legacy PBX to Microsoft Teams
- From Direct Routing to Operator Connect
- Operator Connect to Direct Routing



Disaster Planning:

Migration



Planning

Versatile Disaster Plans with flexibility to mitigate multiple forms of outages for customers. Built in PBX Assessment tools to efficiently plan your migrations.

- PBX Assessment
- Disaster Planning
- Account Provisioning Staging
- Phone Number Self-Service Porting

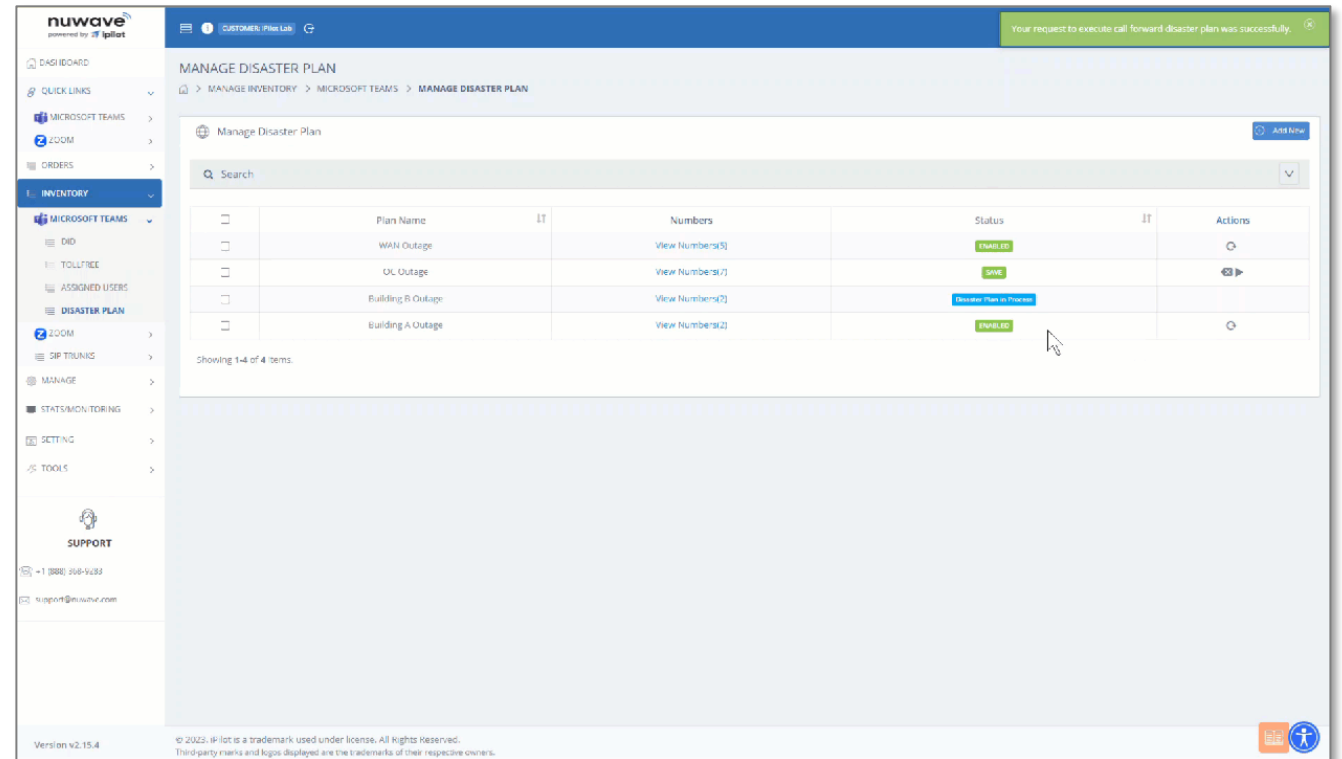
Planning



Automation



Analytics



	Plan Name	IT	Numbers	Status	IT	Actions
	WAN Outage		View Numbers(5)	ENABLED		⊙
	OL Outage		View Numbers(7)	SAVE		⊙ ▶
	Building B Outage		View Numbers(2)	Disabled Plan in Progress		
	Building A Outage		View Numbers(2)	ENABLED		⊙

Showing 1-4 of 4 items.

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Migration



Planning



Automation



Analytics

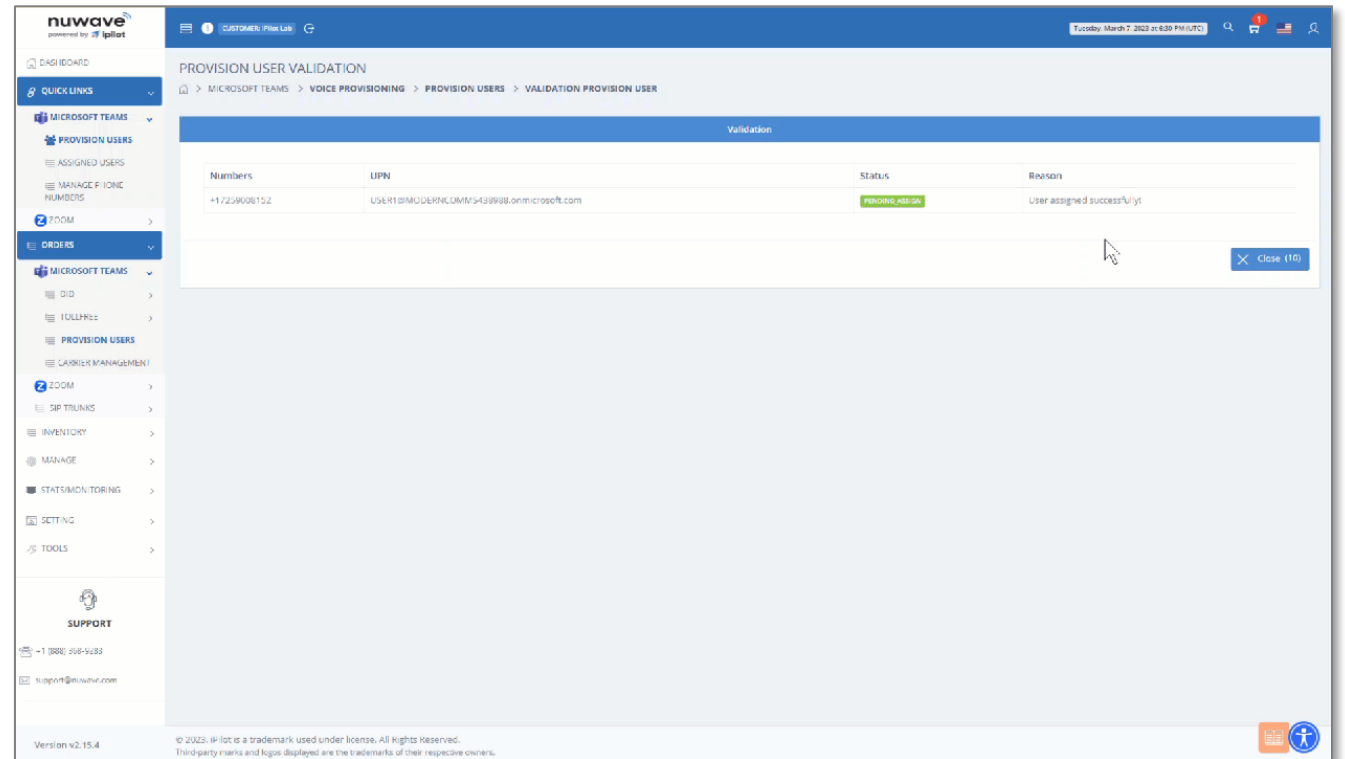


Automation

End-to-end communications management platform that is unmatched in the industry with its high level of service availability and support.

- Number activation
- Direct Routing Tenant Configuration
- Bulk Phone Number Assignment
- MACD for Teams Voice
- Carrier Management
- iPILOT Controlled Operator Connect
- Phone Number Assignment

Provisioning:



The screenshot displays the 'PROVISION USER VALIDATION' page in the nuwave interface. The page title is 'PROVISION USER VALIDATION' and the breadcrumb trail is 'MICROSOFT TEAMS > VOICE PROVISIONING > PROVISION USERS > VALIDATION PROVISION USER'. The main content area shows a table with the following data:

Numbers	LIPN	Status	Revision
+1239008152	USER1@MODERNCOMM543998.onmicrosoft.com	PENDING ASSIGN	User assigned successfully

The interface also includes a sidebar with navigation options like 'MICROSOFT TEAMS', 'ASSIGNED USERS', 'MANAGE PHONE NUMBERS', 'ROOM', 'DIRSERS', 'DID', 'TOLLFREE', 'PROVISION USERS', 'CARRIER MANAGEMENT', 'ROOM', 'SIP TRUNKS', 'INVENTORY', 'MANAGE', 'STATS/MONITORING', 'SETTING', and 'TOOLS'. At the bottom, there is a 'SUPPORT' section with contact information and a version number 'Version v2.15.4'.

Migration



Planning



Automation



Analytics

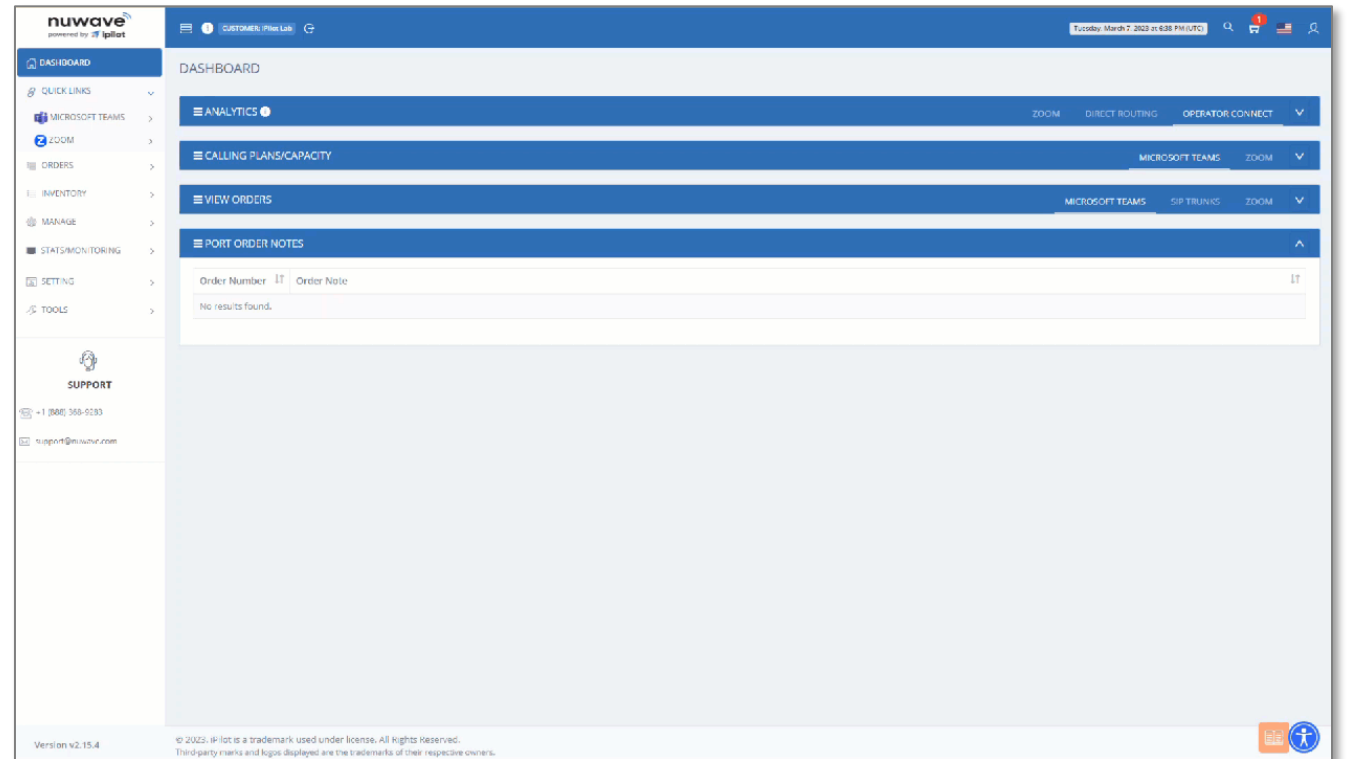


Analytics

Full-service analytics and reporting features, including:

- Quality of service reports
- Call logs
- Call Data Records
- Call quality dashboard
- Error Status reporting

Analytics:



The screenshot shows the nuwave analytics dashboard. The top navigation bar includes 'DASHBOARD', 'ANALYTICS', 'CALLING PLANS/CAPACITY', 'VIEW ORDERS', and 'PORT ORDER NOTES'. The 'ANALYTICS' section is active, showing a table with columns for 'Order Number' and 'Order Note'. The table currently displays 'No results found.' The dashboard also features a sidebar with navigation options like 'QUICK LINKS', 'MICROSOFT TEAMS', 'ZOOM', 'ORDERS', 'INVENTORY', 'MANAGE', 'STATS/MONITORING', 'SETTING', and 'TOOLS'. A 'SUPPORT' section is visible at the bottom of the sidebar, providing contact information for NuWave Communications.

iPilot Proof of Concept

Enable Free Trials

In only a few minutes, your customers can self-enable a specified, time-limited POC of your Cloud Connect for Webex Calling Offer.

Enable your customers and partners with the most industry disrupting tool in the market for Webex Calling.

What you can include in your Free Trial:



Carrier Partner Voice Network



iPILOT's first in its class automated provisioning platform



Unified, Simple, and fast Cloud Connect for Webex Calling Experience

iPILOT Benefits

- ✓ Set-Up: Automated Provisioning including Self-Activation
- ✓ Duration: Free Trial periods can be customized as needed
- ✓ Carriers' Voice: Ability to enable Free Trials (Immediate Trunk & DID Availability)
- ✓ Built for the Global Market: Multi-Lingual User Interface
- ✓ Business Continuity: Extensive learning and knowledge base to leverage lower cost resources

iPILOT delivers the best unified calling experience for Webex Calling in the market today.



Unified Solution



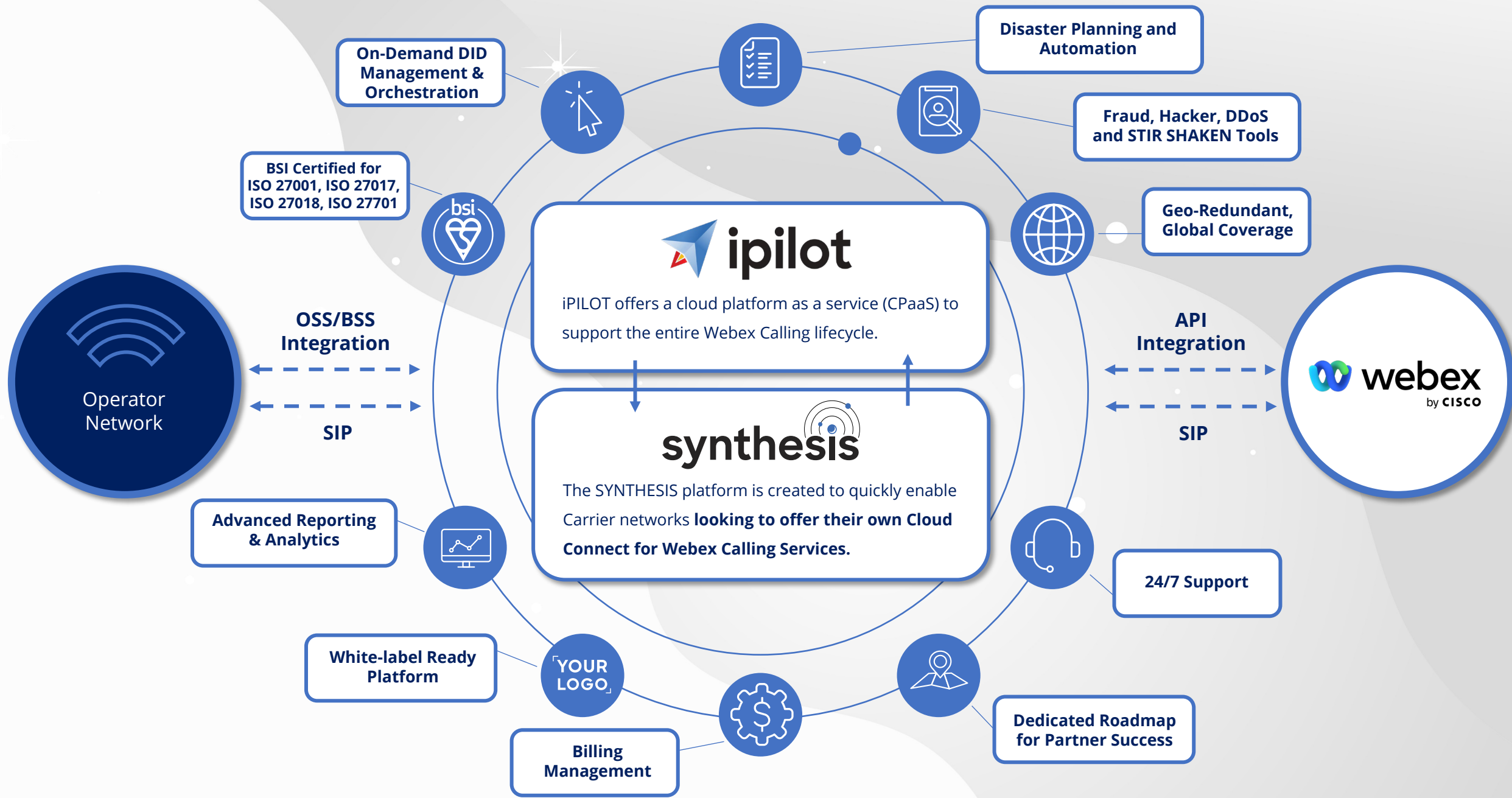
Single Pane of Glass Management



Global Compliance



Enabled in Minutes



How NUWAVE's ISO Certifications Benefits NUWAVE Partners



NUWAVE has recently increased its security posture by adding 3 more ISO certifications to its existing ISO 27001 status. ISO 27017, 271018, and 27701 certifications are now also in place for meeting the NEW Industry standard for protecting Enterprise Cloud services that NUWAVE takes to market to customers and enables through its Partners.



NUWAVE has chosen to implement the most trusted global security certification, audited by independent bodies to ensure compliance with strict standards of practice, fostering trust and assurance.

Reduces

the risk of cyberattacks...

by processing customer data securely according to best practices.

Improves

process and strategies...

by creating repeatable systems of accountable measurement.

Increases

system and business resiliency...

by designing and testing business continuity management.

Aligns

to customer requirements...

by recording customer requirements and auditing compliance.

Structures

policy to comply with complex regulations...

by documenting regulatory obligation and auditing compliance.

Establishes

trust, confidence and assurance...

because NUWAVE adheres to an international standard with measurable accountability to partners and customers.

Thankyou